



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

INSTANT HOME **Campus Recruitment - 2019 Passing Out Batch**

Company	Instant Home
Batch	2019 Passed Out Batch
Date of Campus	Will be informed later
Job Title	Sales Hub Head
Eligible Degrees	MBA
Eligible Branches	All Branches
Location	Delhi / NCR
Compensation (CTC)	INR 10.00 LPA
Roles & Responsibilities	<ul style="list-style-type: none">• Build and lead a high functioning sales team• Develop KPIs to monitor the team's success• Deliver forecasts and performance metrics to senior executives to help ensure a thorough understanding of the sales activities and drive tactical and strategic decisions.• Work with the marketing team to define and implement the optimal lead and sales processes.• Own and operate the sales technology stack, such as Fresh sales.• Provide leadership to the sales organization while fostering a culture of accountability, professional development, high-performance, and ethical behaviour.• Complete ownership of the Hub and managing customers directly• Sales closures is a must and the candidate should interact and deal with customers
How to Apply?	<p>All interested and Eligible students need to apply on the link below latest by 4:00 PM, 22nd October 2019</p> <p>CLICK HERE</p> <p>Late entries will get deleted automatically.</p>

My Best Wishes are with you!

Prof (Dr.) Ajay Rana

Ph.D (CSE) & M.Tech (CSE) - Two Time Gold Medalist
SMIAENG, SMIACSIT, LMISTE, LMPF, LMCSI & MIET (UK)

Senior Vice President – Amity Education Group

Dean – Industry & Academia Alliance

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